

TEMPORARY CONGRESS PROGRAMME

Time schedule will be communicated as soon as available

November 17th PM: **Doing Business with Europe**

Introduction to the Moselle Territory

MOSELLE DEVELOPPEMENT

Railway certifications: ERTMS : Presentation, return on experience

RAIL EXPERT

Mr. Vincent ROGER - *President*

Aerospace: Surface treatment subjects: Hydrogen embrittlement of high strength steels used in aeronautics constructions

AIR EXPERTS CONSULTANT

Mr. Michel RUIMI - *European Expert Engineer*

Composite and railway industry: The keys to enter European market

CRAY VALLEY (TOTAL Group)

Mr. Sébastien TAILLEMITE - *Marketing Manager Europe*

EADS technology licensing initiative: an unprecedented opportunity for Indian and European companies to expand market shares

EADS

Mr. Wulf Hoeflich - *Vice President, EADS Chief Intellectual Property Officer*

November 18th AM: **Transportation systems in India: skills & production centers**

All you need to know about sales: The art of selling in India

MAIER & VIDORNO

Mr. Klaus FRIEDRICH MEIER – Senior Project Manager

The offset in India

SERFAC INTERNATIONAL CONSULTANTS

Developing a relationship and working with an Indian subcontractor

GENERAL ELECTRIC

Mr. Laurent VERONESE

Outsourcing of activity in India

P3 INGENIEURS

Mr. Luc POULIN – *VP Global Accounts*

Building up a manufacturing unit in India

MAIER & VIDORNO

Mr. Thomas BREITINGER – *Project Manager*

Integrated Finance Solutions for Transport Systems & Logistics

ICICI BANK

Mr. Arun IYER

Investing in India : why, how, and in what regulatory context

XY EUROPE

Mr. Charles WILHELM – *Managing Director*

November 18th PM: **Organization of the different Transportation Systems' Industries**

Feedback and learning following our experiences in India in the Automotive, Aerospace and other sectors

BUSINESS OVERSEAS

Mr. Robert DIE - *CEO*

Investment opportunities in Indian Railways

AMBASSY OF INDIA IN BERLIN

Mr. Rakesh MISRA - *Railway Adviser (Minister Rank)*

Composite and railway industry: The keys to enter the Indian market

CRAY VALLEY

Mr. Sébastien TAILLEMITE - *Marketing Manager Europe*

Building second line of Defence for safer rail

DLR – German Aerospace Centre

Professor Thomas STRANG - *Institute of communication and navigation*

The Indian automotive industry - Indian and foreign manufacturers of trucks and buses, cars, 2- and 3-wheelers

XY EUROPE

Mr. Charles WILHELM – *Managing Director*

Indian Transportation infrastructure: opportunity or challenge?

KUEHNE + NAGEL

M. Karim ALEM – *Sales Director*

India - transport of persons and goods by road ; today's situation and considerations on future developments

XY EUROPE

Mr. Charles WILHELM – *Managing Director*

November 19th AM: Transportation systems in India: skills & production centers

Higher education in India and in France: Comparisons and Collaborations

ECOLE CENTRALE PARIS

Mr Sébastien DUCRUUX -*Responsable zone Inde*

November 19th PM: Feedbacks and 'success stories' from European companies implemented in India

Implementing an industrial activity in India: the current experience of CRYOLOR, metallurgical SME, in Chennai (Tamil Nadu)

CRYOLOR

More conferences will be animated by:

EXIM BANK

CCI (Corporate Catalyst India)

FROST & SULLIVAN

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More details will be available soon.

EITS 2009 is organised by:

